

Sell the Complete Value of Network Automation with NetBrain

Network automation to transform network operations with a comprehensive portfolio of sales and marketing assets to support your selling efforts. Since 2004, NetBrain has helped 2,500+ customers scale their network operational capacity without the typical need to add additional overhead in the process.

Add more recurring services while strengthening on your role as a trusted advisor

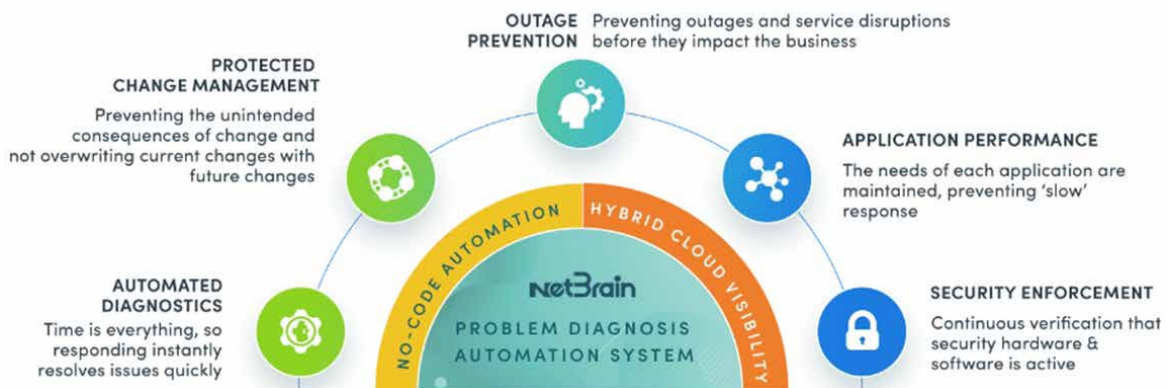
NetBrain is committed to provide full support to our partners as they develop and deliver these new service offerings. The combination of a hot technology at compelling profit margins, exceptional customer value and a platform for partner services creates a unique opportunity.

| Enterprise IT Challenges | NetBrain can help |
|---|---|
| Skilled staffing is becoming more difficult to find | Recurring service revenue opportunity for helping customers build automation maturity |
| Outages and service degradations continue to rise | Prevent downtime due to human error, config drift, performance degradation and breaches due to deviation from design intent |
| Remediation times are increasing along with costs | Automate diagnostic troubleshooting of repetitive, transient, and critical incidents for 95% of tickets |

Benefits of Being a NetBrain Partner

- Embed more of your services in your customers’ network operations with recurring revenue
- Deepen customer relationship – increase customer stickiness
- Solve your customers’ pressing problems... outages, compliance, and cost reduction
- Know about every IT project from the point of initial planning... be on the inside!

NetBrain Solves More Automation Use Cases



NetBrain is 'All In' on Partners!

| Sales | Solution Architect |
|--|---|
| Learn the proven Business Value Summary to prove customer value with a before and after comparison | Learn how to position NetBrain preventative automation and problem diagnoses and run a cloud demo |